

Heinze Cobiex Deutschland GmbH

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Letter of Intent for future cooperation and partnership (LOI-C&P)

Based on the previous exchange per Email/Meeting/Telephone we are pleased to now strengthening and further developing our cooperation for the discussed Market:

COUNTRY: INDIA (all regions)

The Heinze Gruppe with its subsidiary **Heinze Cobiex Deutschland GmbH** owns the Cobiex Technology (Technology / Know-How / Patents / Trademarks / Marketingtools) and is able to sell Cobiex Products all over the world.

For the launch of the Cobiex Technology in individual countries, Heinze Cobiex Deutschland GmbH (HCD) intends to work together with local sales partners. A so called Sales-Partner agreement, developed for this purpose regulates the rights and obligations of the individual partners. With such an agreement, exclusivities can be guaranteed and on the other hand minimum sales volumes – according to the potential of the market - will be fixed.

In order to offer the opportunity for the partner to test the technology before signing a Sales-Partner agreement and, on the other hand, to check the performance of the partner by HCD, cooperation should be practiced within a transitional period of one (up to three) years – starting with the date of this (LOI-C&P). A Cobiex Sales-Partnership with an agreement is the aim of the transitional period and will be discussed during the period (as soon as possible).

During this Time Cobiex offers support to the Partner concerning the Technology and use. The partner implements Cobiex in the first Projects. Deliveries of Cobiex Components during this time will be guaranteed for the same price-list than for an official Cobiex Sales-Partner (please find the attached confidential Salespartner price-list).

cobix

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FOR THE SYSTEM
Partner with LOI-C&P

Appendix: Sales-Partner price-list and Conditions
Components Description
How to become a Cobiex Sales-Partner